

FlexNet

FLEXIBLE NETWORKING SOLUTIONS

COMPANY PROFILE

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About FlexNet



OUR STORY



INTERNATIONAL



MISSION



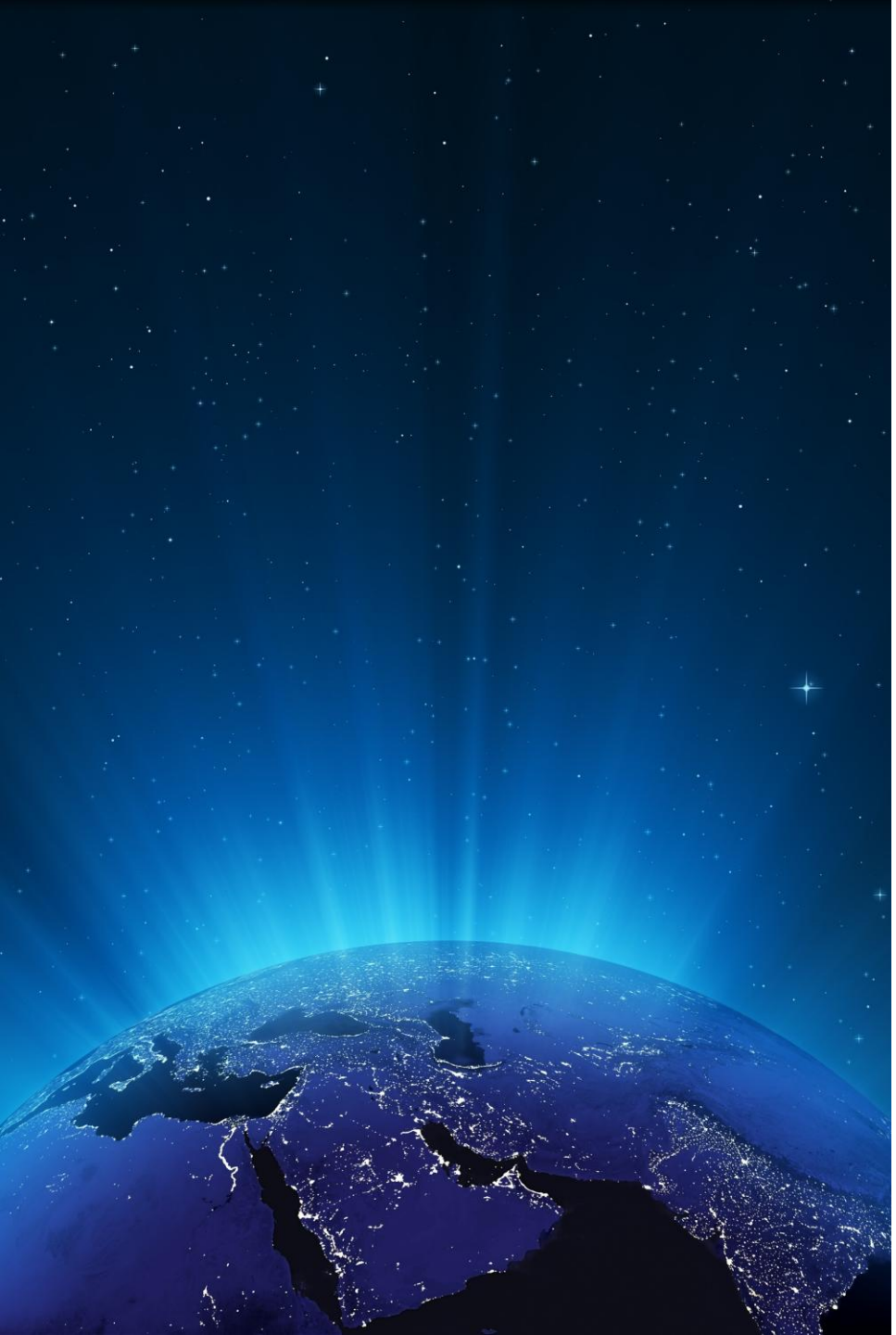
PHILOSOPHY



Our Story

FlexNet was set up in the United Kingdom in 2012 by Andy Rouse who - having worked in the industry all his professional life - wanted to deliver professional data networking services to his own high standards.

Since incorporation the company has made impressive progress towards Andy's vision - to offer the very best networking solutions and customer service to organisations throughout the UK and overseas. Building upon the proven delivery of services to large retailers, manufacturers, government, health and other organisations within the UK, projects and clients now stretch throughout Europe and around the world. Andy heads an experienced management team which is proud to lead an operation consisting of highly skilled engineers, supported by dedicated project managers. The whole team has bought into FlexNet's vision of offering and delivering reliable and robust networking solutions installed to the highest standards ensuring that clients are completely satisfied every step of the way.



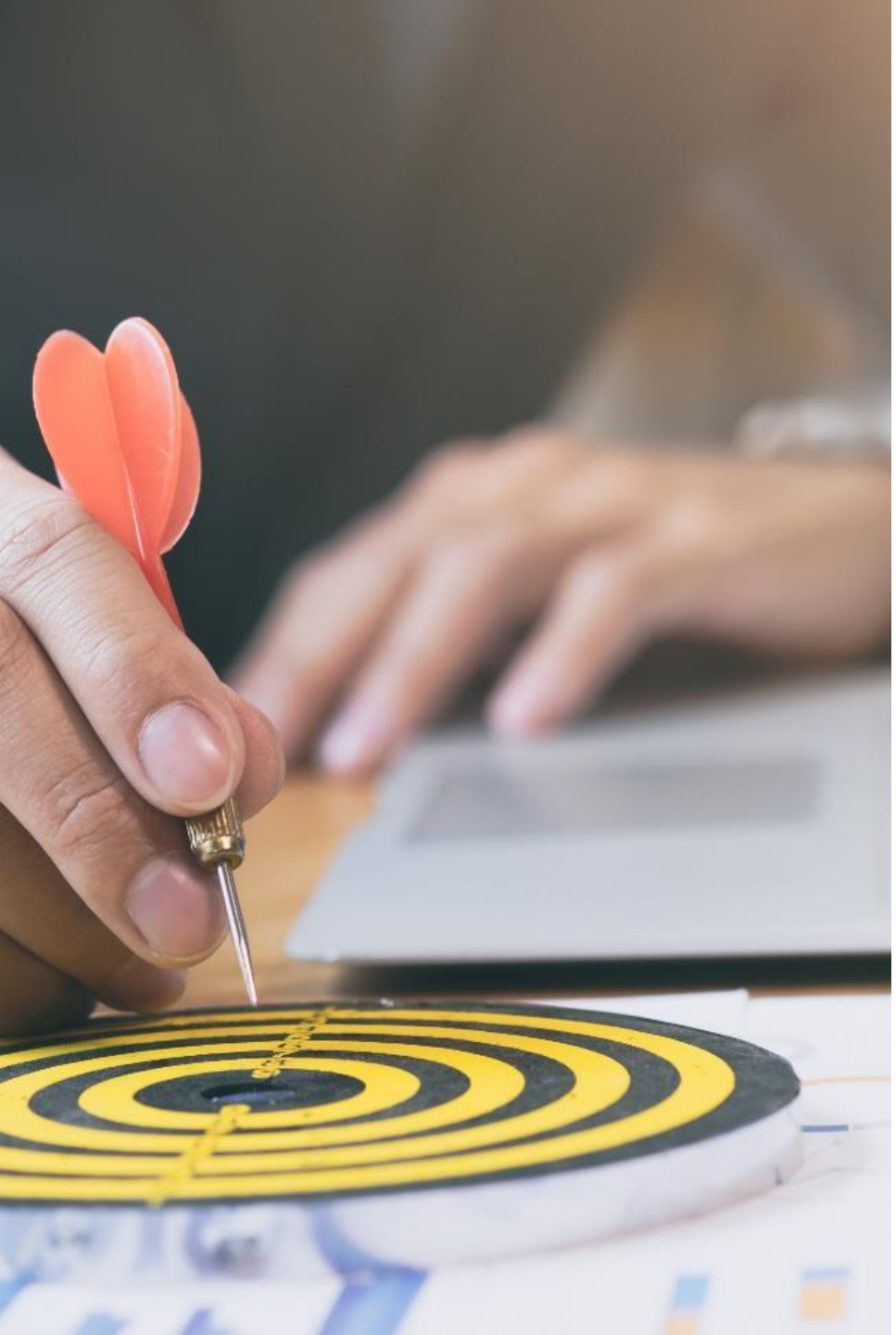
International

Following incorporation in England during 2012 FlexNet focused on clients close to home throughout the United Kingdom and British Isles. However, it wasn't long before European and further reaching International opportunities started coming in thick-and-fast.

From 2016 FlexNet has actively been working onsite throughout European countries France, Germany, Spain, Netherlands, Belgium, Italy & Austria.

In addition, FlexNet has been conducting remote design & implementation services for major worldwide retail, manufacturing & investment clients & rollouts on all continents and supporting local in-region installation engineers.

In early 2019 FlexNet expanded operations into South East Asia and has formed a subsidiary company in Malaysia operating from Johor. This foothold allows us to deliver the same high quality of work for clients throughout SEA as our European customers have grown accustom to with expansion of scope by including Civil, Mechanical, Electrical .



Mission

Here at FlexNet we pride ourselves on truly understanding our clients' requirements and make it our mission to make our customers' lives that little bit easier.

From the smallest local requirement to the largest multi-national opportunity, all our work is completed to the highest possible standards with safety and professionalism in the forefront of our minds.

With over 15 years of industry experience and a proven track record of delivering quality data networking services throughout the UK, Europe and South East Asia, you're in safe hands with us.

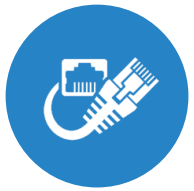
We pride ourselves on keeping things simple, being proficient and courteous, and providing value for money for our clients. If we say that we can do it, rest assured we do it well. If we say that we will do it, you'll be glad you asked us to.



Philosophy

“To earn the trust of our clients by achieving their objectives and exceeding their expectations … however hard that may be.”

Our Products and Services



NETWORK CABLING



NETWORK SOLUTIONS



SERVER / STORAGE



AUDIO VISUAL



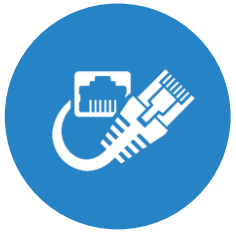
SECURITY



MECHANICAL & ELECTRICAL



MANAGED SERVICES



Network Cabling

Professional in-house engineers, in excess of 15 years industry experience, accredited with multiple cabling manufacturers, using the latest certified and calibrated tools and testers to help deliver the right solution to meet and exceed our customers' requirements first time.

When it comes to network cabling, we've got it covered.

- Multicore voice cabling
- CAT5e, 6, 6A, 7A and 8 data cabling
- Internal and external fibre-optics
- Network infrastructure testing, accreditation & warranties
- Trained and skilled installation engineers
- Accredited with multiple cabling manufacturers
- In-house dedicated project management
- Experienced at working within the most challenging environments to the highest of standards
- Security cleared and vetted engineers
- National and international coverage
- Customer support throughout and following the project



Network Solutions

We have built up an impressive reputation within the data networking industry for our technical skills, our in-depth knowledge, our complete project responsibility, and for quite simply getting the job done!

We provide the same services as the larger corporations, but we do so with the mentality, care, attention and flexibility of a smaller company. We are approachable and pride ourselves on forming strong relationships with our clients.

- **Wireless Networking**
  - Wireless Surveys
  - Wireless Network Design & Consultancy
  - Wireless Network Implementation
  - Wireless Network Configuration, Commissioning, Testing & Support
- **Switching & Routing**
  - Network Planning, Design & Consultancy
  - Network Configuration & Installation
  - Network Commissioning, Testing, Handover & Support

Server / Storage

Our Server / Storage engineers are highly experienced and hold a variety of professional qualifications throughout a range of fundamentals and specialities, to help your datacentre projects run smoothly. Our engineers typically have 20+ years' experience in the field and are well-placed to ensure projects are completed successfully first time, every time.

- **Installation, Virtualisation, Storage**
  - Migrate to and from Hyper-V, Vmware, Nutanix, and more
  - Certified ISCSI & Fibre Channel storage fabric architects
  - A wide variety of on-premise and cloud Microsoft server products covered
  - All server, storage and networking vendors handled with expertise
- **Remediation and Refresh**
  - Troubleshooting, diagnosis and consultancy on all server & storage areas
  - Remote work and on-site white-label engineer service
  - Our engineers present as your company, to help you service your customers

Microsoft CERTIFIED Professional

Microsoft CERTIFIED Systems Administrator

vmware CERTIFIED PROFESSIONAL Data Center Virtualization 2023

DELL EMC Certified Professional

Brocade Certified Fabric Professional

Certified SONICWALL Security Administrator

Audio Visual

- We design, install & support numerous high-quality, professional AV systems in many different educational facilities and corporate environments.
- Whether our clients want hidden projectors, interactive smartboards, digital signage, large format screens or video conferencing capabilities, we can design, supply, install & support an audio-visual solution that is both reliable and cost-effective.
- Full design, supply, installation, commissioning & support services.



Security

IP CCTV

- Internal / external solutions, corporate / industrial environments, LAN / WLAN / 4G connectivity - our solutions are incredibly versatile and can be adapted to meet the specific needs of any organisation, including remote viewing, security alerts, face and number plate recognition, vandal resistant cameras and pan / tilt / zoom options.
- Design, Supply, Installation, Commissioning & Support

IP Door Access

- Paxton are the market-leaders in building security solutions and we're proud to have been approved as an installer of their high-quality products. We have installed IP door access solutions in many different organisations all over the UK from offices and warehouses to academies and student accommodation. Let us design, install and support your IP door access solution.
- Design, Supply, Installation, Commissioning & Support

Mechanical & Electrical

FlexNet is proud to offer an approved and accredited M&E solution to complement our data networking works. FlexNet has formed strategic partnerships with selected electrical contractors throughout the UK, Europe & SEA in order to offer our clients a turn-key solution managed by a single entity where multiple disciplines are required. These strategic alliances enable FlexNet to offer an enhanced package to the client while the client still benefits from only having to manage a single contractor.

We install large and complex cable management systems for multi power, control and instrumentation cabling and associated equipment followed by end to end intricate terminating at distribution boards, control panels, motors, pumps and instrumentation. We install building services including power, heating, internal/external lighting and ventilation systems for any commercial or industrial application. All installations are tested and certified and clients can be assured that all aspects of our electrical works meet the latest standards and maintain the highest quality.

- Lighting & Small Power Systems
- Main & Distribution Panels
- Earthing & Lighting Protection Systems
- High & Low Voltage Transformers
- Backup Generators
- Electrical Solutions & Associated Containment
- Containment Design & Installation
- Cable Tray, Basket & Ladder Solutions
- Overhead, Underfloor & Suspended Containment Solutions
- Electrical Design & Consultation



Managed Services

FlexNet provides a comprehensive range of Managed Network Services designed to take the pressure off our clients' internal IT teams, ensuring their network infrastructure remains reliable, secure and operating at its best.

Combining our extensive networking expertise with advanced monitoring technologies, we provide proactive 24/7 network monitoring, technical support, fault diagnosis and ongoing network management. We work as an extension of our clients' IT teams, providing the specialist knowledge, flexibility and personal service needed to keep their networks running smoothly, identify potential issues before they become problems and support their evolving business requirements.

Proactive Network Monitoring & Management

- 24/7 proactive network monitoring and alerting
- Network health, performance and availability monitoring
- Automated fault detection, diagnosis and escalation
- Centralised network visibility and reporting
- Configuration management and automated backups

Technical Support & Consultancy

- Experienced network engineers and technical specialists
- Remote troubleshooting, diagnosis and resolution
- On-site engineering support when required
- Network optimisation, improvements and consultancy
- Flexible support packages tailored to client requirements
- Dedicated customer portal, ticket management and service reporting

Affiliations



PARTNERS & ACCREDITATIONS



WORKING RELATIONSHIPS

Partners & Accreditations

Cisco

aruba a Hewlett Packard Enterprise company

Ubiquiti Networks

Meraki

Microsoft

ekahau Wireless Design

iBwave

Fluke networks

Paxton

excel without compromise.

ISO 9001 Quality Assurance Management

OHSAS 18001 Occupational Health & Safety

safecontractor Approved

SSSTS SMSTS citb

Draka

ecs electrotechnical certification scheme

IPAF

City & Guilds

NICEIC

GOV.UK

Verkada

vmware

NETGEAR

BROCADE

DELL

Working Relationships

dyson

IKEA

HONDA

Volkswagen

BMW

IHS Markit

TATA

beko

PRIMARK

SMYTHS

Ministry of Defence

Ministry of Justice

Border Force

ABP ASSOCIATED BRITISH PORTS HOLDINGS PLC

NHS

STITCH FIX

ADM

Nando's

GREENE KING

Independent Vetcare Partners in care

wipro

Atos

verizon

Royal Mail

PARCEL FORCE WORLDWIDE

MOTT MACDONALD

ENTERPRISE RENT-A-CAR

PRIORY HEALTHCARE

Excellence in Galvanizing WEDGE

The Royal Bank of Scotland

Our People



- Company structure
- Who to contact

Company Structure

Board & Management

Europe & South East Asia

- **Andy Rouse** — Managing Director
- **Ross Goodfield** — Director
- **Eric Mitchell** — Non-Executive Director

Project Management

- **Gary Swift (EU)** — Senior Project Manager
- **Saravanan Sivan (SEA)** — Director

Business Development

- **Rob Marks** — BDM

Engineering

- **Data Cabling Engineers** — x10 data cabling teams
- **Technical Engineers** — x6 technical engineers
- **Service Partners** — Throughout EU & SEA to compliment internal resource

Who to contact

	Andy Rouse andyrouse@flexnetuk.com	Daniel Dainty danieldainty@flexnetuk.com	Ross Goodfield rossgoodfield@flexnetuk.com	Gary Swift garyswift@flexnetuk.com
Primary	- Firewalls - Switches - Wireless - Managed Services - Data Cabling	- Server / Storage - Virtualisation - Data Backup and Security - Identity Management - Managed Services	- CCTV - Door Access - Data Cabling - M&E - Managed Services	- Audio / Visual - Data Cabling - M&E
Secondary	- CCTV - Door Access - Servers & Storage - M&E	- Firewalls - Switches - Wireless		

General	Rob Marks robmarks@flexnetuk.com	Please reach out to Rob if you require general support or the specialist you require is unavailable.

Aspirations

WE STRIVE TO BE THE FIRST AND ONLY CHOICE FOR DATA NETWORKING SOLUTIONS.

WE AIM TO MAKE EACH AND EVERY CLIENT PLEASED THEY CHOSE TO WORK WITH FLEXNET.

WE ASPIRE TO EXCEED EXPECTATIONS.



FlexNet



United Kingdom
FlexNet is the trading name of Flexible Networking Solutions Ltd.
Company Registration No. 800 2700
Tel: +44 (0)1527 96 22 96
Email: info@flexnetuk.com

Netherlands (Europe)
FlexNet is the trading name of Flexible Networking Solutions B.V.
Company Registration No (KVK). 95494332
Tel: +44 (0)1527 96 22 96
Email: info@flexnetuk.com

Malaysia & South East Asia
FlexNet is the trading name of Flexible Networking Solutions Sdn. Bhd.
Company Registration No. 201901032141 (1341471-A)
Tel: +6 017 711 0966
Email: my-info@flexnetuk.com

Summary

We sincerely hope our Company Profile has provided a satisfactory overview of our business, our objectives, and our approach. If you would like to understand more about what we do and how we do it, please review our website or get in touch and we would be happy to explain further. We very much look forward to working with you, achieving your objectives and exceeding your expectations.